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How are chick fil a points calculated

1 / 11 Courtesy Chick-fil-A, Inc. When it comes to fast-food restaurants, Chick-fil-A holds a special place in a lot of people's hearts. You probably know that they have a secret spice recipe that makes their chicken sandwiches perfect, and the employees are known to be very kind. But here are ten things that you probably don't know that Chick-fil-A employees wish you did. Ever wondered why their sandwiches are so good? Here's why. 2 / 11 Courtesy Chick-fil-A, Inc. Some Chick-fil-A customers were very nice and were great people to serve, and they loved having them as regulars, says a Reddit user who worked at Chick-fil-A for six years. However, some people took advantage of their "Customers are always right," motto. "The funny thing is I say 'my pleasure' outside from working there even after three years. For the most part, I loved getting good food to happy people," says the Reddit user. Find out more about why Chick-fil-A has the best customer service in America. 3 / 11 Courtesy Chick-fil-A, Inc. "From the experiences at my CFA, the owner starts the roll of positivity which goes down to management and down to the team!" says a Reddit user. "Our interview process focuses on the type of person you are instead of the type of employee, and if we have a good feeling about you, we know to hire." According to the Reddit user who is a manager at Chick-fil-A, while their own restaurant hasn't been able to be very selective, most of their team members understood their standards and enjoyed the environment, which really helped. 4 / 11 Courtesy Chick-fil-A, Inc. While there aren't any real secret menu items like the ones at McDonald's, there is pretty fun stuff that the employers have made over time. "I made a grilled nuggets quesadilla a couple of times. Grilled nuggets with two tortillas and shredded cheese," says a Reddit user. Here's why it's so cheap to open a Chick-fil-A. 5 / 11 Courtesy Chick-fil-A, Inc. But you need to be in the right place at the right time. When a new Chick-fil-A location opens, the first 100 customers get to eat there for free—for an entire year. At least, that sure was the case when the first Chick-fil-A in Queens opened, according to QNS. 6 / 11 Courtesy Chick-fil-A, Inc. The original Chick-fil-A mascot was actually a chicken, and it was named Doodles. Once you think about it, it is strangely fitting to have a cow encouraging you to eat more chicken rather than another chicken. Check out what's actually in Chick-fil-A's famous sauce. 7 / 11 Courtesy Chick-fil-A, Inc. "It's part of an outside ordering system CFA has developed called IPOS," says a Reddit user who worked at Chick-fil-A. "During our peak hours, we have a couple of team members go outside and take orders. This actually allows us to take more orders because we're able to walk up to the cars once we're finished with the last order so y'all can get your food faster!" 8 / 11 Courtesy Chick-fil-A, Inc. "In the drive-through, we purposefully have two iPads out, a cashier out, and just one person to hand out food. Two order takers purposefully lead the conversation, low key rushing the person who's order is being taken," says a Reddit user who worked at Chick-fil-A for four years. "Taking money is quick and easy, and we have a mobile card swipe so you can go help people who haven't gotten to the cash register. Finally, by the time you reach the window, your order should be entirely ready to be handed to you." Here's why Chick-fil-A employees say "my pleasure." 9 / 11 Courtesy Chick-fil-A, Inc. It's perfectly normal if you don't trust the concept of "made-to-order" fast food. However, according to one Reddit user who was a manager at Chick-fil-A for three years, everything really is made-to-order. "Predominantly, it's made pretty close," according to the Reddit user. "Hot food doesn't sit out any longer than 20 minutes and the salads and other prep food are made fresh each morning." 10 / 11 Courtesy Chick-fil-A, Inc. Pol-ip-pone-sian? Hawaiian? Pomeranian sauce? The list goes on, according to Lexi Stroud, who worked at a Chick-fil-A for two years. "People will never learn how to pronounce it, and every day is full of a new name for the sauce," says Stroud. Talk about variety. 11 / 11 Courtesy Chick-fil-A, Inc. "For some reason, this always happens," says Stroud. "It's ten minutes until you turn off the menu lights and the entire team walks in meaning you'll be there for at least another 30 minutes while you take their orders and wait for them to get their food." If it's five minutes to closing time and you're contemplating going in, it's best if you waited until tomorrow. Next, find out more about these crazy items you can get at a Chick-fil-A. Originally Published: March 12, 2020 Ready to join? Fried chicken fast food chain Chick-fil-A has been praised by Delish as having one of the best restaurant loyalty programs of 2020. The company's Chick-fil-A One initiative boasts a three-tiered membership program that gives points for every dollar spent at the chain, plus free food on your birthday. As you make purchases and rise up in the ranks, you get added bonuses and perks like extra points for your money and the chance to win huge prizes given out by the company. Wondering how much you'll have to spend to reach the highest rank in the Chick-fil-A loyalty program and prove you're a true fan? Metro did the calculations for each membership level. They found that, based on the information provided by Chick-fil-A, you will have to spend around $90 per year to collect 1,000 points and reach the middle status of Silver Member. To become a Red Member, the program's highest level, you will have to achieve 5,000 points by spending around $417 in total. That's a lot of waffle fries. Are the perks worth it? Well, it depends on what you're looking for. The Chick-fil-A website explains how the membership program works. The most basic level gets you 10 points per dollar spent, free food on your birthday, and random surprises at your local Chick-fil-A. The silver tier (which you will reach once you've spent $90 per year, as stated above) really only comes with the added bonuses of an extra point per dollar spent and being able to gift your rewards to friends and family members. The red tier is really the most exciting one to reach (at around $417 per year) which adds another point per dollar spent to the silver tier, bringing you to 12 points per dollar, and giving you the chance to win special prizes like tickets to the Chick-fil-A College Football Hall of Fame, according to Delish. If you'd like to join the Chick-fil-A One program, you will have to create an account online or download the Chick-fil-A app. You can place orders which will count towards your points total online, through the app, or by scanning your Chick-fil-A QR code at the counter or the drive-through. It doesn't hurt to join even if you aren't that excited about the rewards, as it costs nothing to create an account and you can earn points towards free food by simply eating at Chick-fil-A. Who doesn't enjoy a free meal every once in a while? Many of the credit card offers that appear on the website are from credit card companies from which ThePointsGuy.com receives compensation. This compensation may impact how and where products appear on this site (including, for example, the order in which they appear). This site does not include all credit card companies or all available credit card offers. Please view our advertising policy page for more information. Editorial Note: Opinions expressed here are the author's alone, not those of any bank, credit card issuer, airlines or hotel chain, and have not been reviewed, approved or otherwise endorsed by any of these entities. As your trusted business advisors I feel that it is our job to keep you updated on the latest financial analysis and provide some easy to read tools to help you with your financial planning needs. We strive to do this on a daily basis, and as such I would like to provide our followers with a short summary on the latest trends hitting the fast food industry: Reward Apps. Reward Apps come in all shapes and sizes. You can earn "points" "stars" or whatever else the industry wants to call their reward systems. But as an everyday consumer how do I know that when redeeming my points I am using them to their fullest potential? Everyone wants to make sure they are not missing out on a good deal, and as such I have taken the time to analyze two reward apps: Chick-Fil-A and Starbucks. I have made some "easy to read" graphs provided below to help you understand where you should spend your points in each rewards program. I have also determined the actual value of each dollar spent for each reward, or another way to say this is I have determined how much your points are worth when you redeem them for a sandwich when compared to a drink. A couple of quick points about the methodology I used when analyzing the point values for both the Chick-Fil-A and the Starbucks rewards systems. First Chick-Fil-A is an exhaustive list of every item that is redeemable from the app. I am a red card member who has a large lifetime points total. I earn 12 points per dollar since I am at "red status". However, the entry level to earn points is 10 points per dollar spent. Therefore I used the 10 points per dollar to calculate the value of the points. This changes nothing when comparing Chick-Fil-A items against other Chick-fil-A items. However if comparing across brands this will diminish the value of the Chick-fil-A items if you are earning 11 or 12 points per dollar spent due to superior status. Starbucks uses a tiered system to redeem points. There are 5 tiers to analyze with a multitude of items on each level. There is a 25 star tier which allows you to customize your drink with "extras", a 50 star tier for brewed hot coffee, tea or bakery items, a 150 star tier for handcrafted drinks, hot breakfast or parfait's, a 200 star tier for lunch sandwiches, salads, or protein boxes, and lastly a 400 star tier for merchandise and at home coffee. Without even looking at the tables below I can tell two things from the setup of the Starbucks rewards program. First, always get the largest size available when redeeming stars for drinks, and second, always get the most expensive thing in each tier. There is no difference between a grande and a venti when redeeming points, but there is when paying with cash or card. The last thing I will say about this is that when I did my analysis I used all "default" sizes to determine the value for each star, so again this will change nothing when comparing Starbuck's drinks to other Starbuck's drinks, however when comparing drinks to food items or across brands to Chick-fil-A this will diminish the value of each dollar spent for the defaulted sized Starbucks drinks. When analyzing the tables below we have presented several columns to make the most of our information. We have the description, point cost, the dollar cost, return per dollar spent, and dollars per. The return per dollar column tells us when you spend your points on that item "how much are you getting back per dollar spent". The dollars per column tells us "how many dollars do you have to spend to redeem that item". The value per dollars spent column theoretically could be used to compare cross platform i.e. Starbucks to Chick-fil-A, however as we mentioned there are two factors that distort this comparison and make it not perfect. To determine the "Value per dollars spent" we had to take into account that you get 10 points per dollar and 2 stars per dollar per rewards program. Also calculated was the average value for each rewards program which we called the "Mendoza line". This is the line at which I would recommend you staying above when redeeming points to maximize your value. So let's have a look at the first graph and then talk about the trends we see and where you should use your points. Description Points Cost Value per $ Spent Dollars Per Amount of Value Small Ice-dream 150 $1.25 0.083 15 BEST VALUE Medium Fries 200 $1.65 0.083 20 Chocolate Chip Cookies 150 $1.19 0.079 15 Hash Browns 150 $0.99 0.066 15 Fountain Drink 250 $1.59 0.064 25 Tea 250 $1.59 0.064 25 Chicken Biscuit 350 $2.19 0.063 35 Medium Fruit Cup 450 $2.75 0.061 45 8 Count Nuggets 500 $3.05 0.061 50 Chicken Sandwich 500 $3.05 0.061 50 Spicy Chicken Sandwich 550 $3.29 0.060 55 4 Count Minis 500 $2.99 0.060 50 Grilled Club 950 $5.59 0.059 95 Grilled Chicken Sandwich 750 $4.39 0.059 75 Grilled Cool Wrap 900 $5.19 0.058 90 MENDOZA Deluxe Sandwich 650 $3.65 0.056 65 LINE 8 Count Grilled Nuggets 700 $3.85 0.055 70 4 Count Strips 800 $4.39 0.055 80 Spicy Deluxe 750 $3.89 0.052 75 Lemonade 350 $1.79 0.051 35 Small Frosted Beverage 550 $2.75 0.050 55 Small Milkshake 550 $2.75 0.050 55 Large Frosted Beverage 650 $3.15 0.048 65 Large Milkshake 650 $3.15 0.048 65 Cobb Salad 1500 $7.19 0.048 150 Market Salad 1500 $7.19 0.048 150 Spicy Southwest Salad 1500 $7.19 0.048 150 Egg White Griller 550 $2.59 0.047 55 Hash Brown Scramble 550 $2.59 0.047 55 Hash Brown Burrito 550 $2.55 0.046 55 WORST VALUE As you can see the best value is the Small Ice-dream cone. The value is that you get back $0.08 per dollar spent when you redeem your rewards points for the ice-dream cone. You can see that you also only need to spend $15 to earn enough points to redeem the ice-dream cone. I personally have two kids, which when looking for value starts working my mind to find it, which is what lead me to this point in the first place. I will get the 30-count nuggets for the whole family and usually redeem my points for several medium fries to round out the meal. I was convinced that this was the way to go to maximize the value of my points, and it turns out that I wasn't wrong. The fries are the second best value to points ratio above. As you can see the salads and the hash brown breakfast items had the least valuable point redemption value. One last thing to note is that the Chick-fil-A values are relatively consistent and tight when compared to each other. The highest point value is more than $0.08 per dollar spent, and the least valuable is $0.46 per dollar spent. Now let's look at Starbucks: Description Stars Cost Value per $ Spent Dollars Per Amount of Value Morning Bun 50 $2.95 0.118 25 BEST VALUE Cafe Misto 50 $2.95 0.118 25 Double Chocolate Brownie 50 $2.75 0.110 25 Basic Coffee, Tea 50 $2.45 0.098 25 Chocolate Chip Cookie 50 $2.45 0.098 25 Beef Jerky 150 $6.95 0.093 75 Chicken Quinoa Bowl 200 $8.45 0.085 100 Chicken Wrap Protein 200 $7.95 0.080 100 Smoked Turkey Protein 200 $7.95 0.080 100 Baja Black Bean Wrap 200 $7.95 0.080 100 Cake Pop- Cookie Dough 50 $1.95 0.078 25 Passport Single Origin 400 $14.95 0.075 200 Tie-dye Frap 150 $5.45 0.073 75 Ice Caramel Macchiato 150 $5.45 0.073 75 Berry Lemonade Refresher 150 $5.25 0.070 75 Sumatra 400 $13.95 0.070 200 Nitro Cold Brew 150 $4.95 0.066 75 Spicy Chorizo, Monterey Jack 150 $4.95 0.066 75 Cocoa Cloud Macchiato 150 $4.95 0.066 75 Turkey Basil Pesto 200 $6.45 0.065 100 Tomato Mozzarella 200 $6.45 0.065 100 Cinnamon Dolce Latte 150 $4.75 0.063 75 Caramel Macchiato 150 $4.75 0.063 75 MENDOZA White Chocolate Mocha 150 $4.75 0.063 75 LINE Crispy Grilled Cheese 200 $5.95 0.070 100 Frappuccino 150 $4.25 0.060 75 Iced Chai Latte 150 $4.25 0.057 75 Carmel Apple Spice 150 $3.95 0.057 75 Gummy Pandas Yumberry 150 $3.95 0.053 75 Bacon Gouda Egg 150 $3.95 0.053 75 Cheese Fruit Protein 200 $5.25 0.053 100 Iced Peach Green Tea 150 $3.75 0.050 75 Sausage Egg Cheddar 150 $3.69 0.049 75 Hot Chocolate 150 $3.69 0.049 75 Decaf Pike Place Clover 150 $3.50 0.047 75 Classic Oatmeal 150 $3.25 0.043 75 Add On's 25 $0.50 0.040 12.5 Teavana Pineapple Berry Tea 150 $2.95 0.039 75 Dipped Madeleines 150 $2.75 0.037 75 Iced Coffee- Caramel 150 $2.75 0.037 75 Iced Passion Tango Tea 150 $2.65 0.035 75 Vanilla Yogurt 150 $2.45 0.033 75 Espresso Con Panna 150 $2.35 0.031 75 Peter Rabbit Organics- Apple 150 $2.25 0.030 75 Avocado Spread 150 $1.25 0.017 75 WORST VALUE As stated earlier Starbucks uses a tiered reward system, which means that just about any and all items are redeemable. Therefore we had to select a sample to determine value as analyzing each and every item would be too cumbersome for our purposes. We tried to select items across tiers to determine where the best value lies. We can see that by far the best value for your star lie in the 50 star tier for the most part. This includes your basic coffee and tea as well as bakery items. In fact the best values overall for Starbucks seems to not be with the coffee or even the drinks but with the food products. All of the top ten valued items we selected were food items, and from various tiers to boot. Then as you move to the hand crafted 150 star tier the best value for your redeemable stars are going to be the more exotic items such as the tie-dye Frap. The least valued items are going to be your more basic "hand crafted" drinks and then lastly the Avocado Spread. One important note to reiterate is that you should always Venti size your drink when redeeming stars as there is not "up-charge" when using your rewards. A grande and a venti are the same in terms of star-cost. Also when we look at Starbucks we can see that the actual dollar return for the best items are really good at $0.118 per dollar spent, however there is a much wider variance for this rewards program as the lower valued items are pretty low at a return of $0.03 and $0.017 for the lowest valued items. Hopefully these two graphs and brief breakdown are helpful for the reader going forward when planning on how to serve your chicken and coffee addictions in the future. My hope is that I can get you to maximize your rewards potential to best benefit your tastes and needs. You have earned your rewards and hopefully now with a little help you can make the most of them and stretch your points even further.

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